

## SAP SD Course Curriculum \_ Global Coach

Duration	Mode of Training	Location	Contact
2 Months	Class Room / Online	Madhapur / Panjagutta	7337376600 / 7995337427

### BASIC FUNCTIONS

- Master Data
- Basic Functions

### ENTERPRISE STRUCTURE IN SAP

- Definition
- Assignments

### PRICING AND CONDITIONS

- Condition Table
- Access Sequence
- Pricing Structure

### AVAILABILITY CHECK IN SD

- Availability Check Processing
- Requirements in SD Processing
- Availability Check in Shipping
- Availability Check Against Product Allocation

### CREDIT AND RISK MANAGEMENT

- Monitoring Credit during SD Processing
- Credit Control Area
- Creating Credit Data
- Processing Credit Data
- Automatic Credit Controls in SD
- Risk Management and Receivables in SD

### OUTPUT DETERMINATION IN SD

- Output Type
- Output Processing
- Printing Output
- Sending Electronic Mails Internally

## SALES

- Working with Sales Documents
- Customer Inquiry/ Quotation
- Sales Order
- Special Sales Orders
- Schedule Agreements
- Customer Contracts
- Complaints
- Backorder Processing
- Special Business Scenarios in Sales
- Computer-Aided Selling

## BILLING

- Basic Functions
- Billing Document
- Billing Processing
- Self Billing
- Invoice List
- Rebate Agreement
- Integration with Accounting
- Down Payment for Sales Orders
- Cash On Delivery
- Billing Plan
- Complaints Processing
- Payment Card Processing

## SD-EDI INTERFACE

- In-bound Message Processing
- Out-bound Message Processing

## SHIPPING

- Delivery Processing
- Picking
- Packing
- Goods Issue
- Printing and Communications in Shipping
- Planning, Monitoring and Analysis
- Special Functions in Shipping

## REPORTS AND ANALYSIS

- Reports in SD
- List of Sales Documents
- Information on Individual Sales Document
- Functional Analysis
- Sales Information System

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**DETERMINATIONS IN SAP**

- Customer Determination
- Plant Determination
- Route Determination
- Storage Location Determination
- Item Category Determination
- Schedule line category determination
- Text Determination

**SPECIAL PROCESS IN SALES**

- Third -Party Sales Order
- Individual Purchase order
- Consignment Sales Process

**MATERIAL DETERMINATION**

**LOG OF INCOMPLETION SALES PROCESS**

**FREE GOODS**

**ITEM PROPOSAL AND PRODUCT PROPOSAL**

**COPY CONTROLS**

**INTERCOMPANY SALES/CROSS COMPANY SALES**

**STO SALES PROCESS**

**DEBUGGING**

**GST SALES PROCESS**

**FD PREPARATION**

**HOW TO SOLVE TICKETS IN SUPPORT PROJECTS**

**ASAP METHODOLOGY**